

## Overview of KHPA 2010-2011 Budget Submission

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## **Brief Overview of KHPA's Budget**

### KHPA's FY 2009 budget was about \$2.6 billion

- \$1.36 billion is non-SGF funding for KHPA medical programs
- \$800 million is federal funds passed through to other Medicaid service agencies (SRS, KDOA, JJA, KDHE)
- \$450 million is SGF funding for services and operations

### KHPA programs and operations are funded separately

- FY 2009 operational funding was \$23 million SGF
- Caseload costs are about 20 times larger than operational costs
- Caseload savings cannot be credited to cost-saving operations
- The federal government matches Medicaid operations at 50-90%
- o Operational costs for the state employee plan are funded off-budget

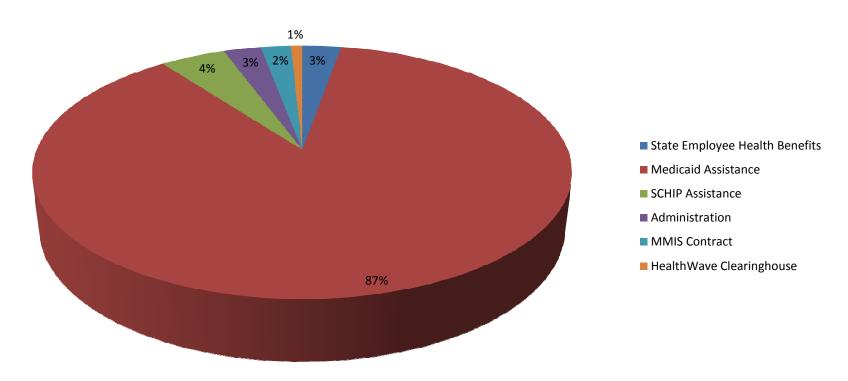
### KHPA FY 2010 budget reductions concentrated on operations

- Medicaid caseload protected due to Federal stimulus dollars
- KHPA operational funding reduced 15.5% versus FY 2009

## KHPA Total Budget

## **FY 2010 Approved Budget**

excluding off budget and transfers





## Summary of Agency Response to FY 2010 Budget Shortfall

### Reduced internal operational costs by \$2.2 million SGF

- Eliminated contracts not directly related to program operation
- o Eliminated 14 positions in July 2009 that resulted in 13 staff layoffs
- Cumulative staff reductions of 15% with unfilled vacancies
- Eliminated policy division
- o Reduced executive positions from 5 to 4

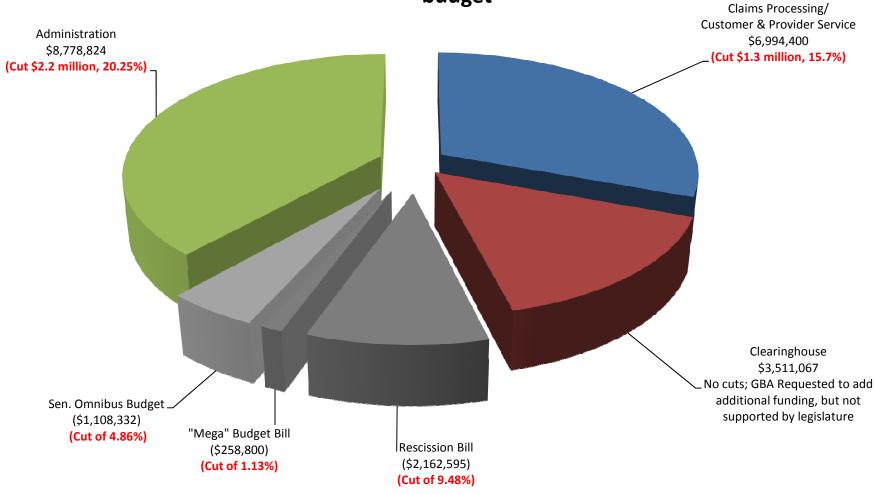
### Reduced contract Medicaid operations by \$1.3 million SGF

- Reductions in staffing at the Medicaid fiscal agent (EDS) of 42 FTEs
- Key areas affected are in customer and provider services

### Changes to the agency's structure and focus

- Eliminated or scaled back policy, communications, and outreach efforts
- Maintain efforts to identify savings and efficiencies in program costs
- Extending focus on data-driven efficiency to all KHPA programs
- Restructured organization to emphasize efficiency and accountability

## KHPA Operational Budget Distribution of FY 2010 Budget Cuts as compared to approved base budget Claims Brees



Total Cuts: \$3,529,727 (15.47%)



## **Impact of Operational Cuts**

#### Update: Many thousands of People with Delayed Medicaid/SCHIP Applications through December 2009

- Millions of dollars (statewide) in uncompensated or foregone medical care, delayed payments, and foregone federal funding. Needed medical care delayed; negative health outcomes
- Compliance with Federal deadlines for processing applications at risk
- Impact reduced by using unexpected contract savings to buy overtime at the Clearinghouse

#### Approximately 40% Cut in Customer and Provider Service

- 42 FTE's laid off in July from the Medicaid fiscal agent, EDS (@ Forbes Field)
- Affects 25,000 Medicaid providers' ability to ensure access for their patients; receive prompt payment for services. Potential delays in care and reimbursement
- Impact to date has been less than expected: new strategies and efficiencies may have helped, but impact could be delayed or accumulate over time

#### Staff Layoffs: 13 positions (July 2010)

- Another 30+ funded positions held open or eliminated with turnover
- Cumulative reduction in staffing of 15% in one year

#### • Transformative projects continue despite downturn and operational reductions

- Required re-procurement led to a new clearinghouse vendor who takes over January 1<sup>st</sup>
- KHPA won \$40 million grant to improve outreach and re-build 20+ year old eligibility system
- Federally funded health information exchange initiative requires Medicaid-specific efforts



## FY 2010 Governor's Allotments

• FY 2009 Caseload Savings (5,300,000)

Expansions to Pregnant Women (524,000)

Increased FMAP Rate (6,300,000)

No impact on current services



## **Key Factors in Developing Budget Recommendations for FY 2011**

- Uncertain revenue forecast
- Initial savings target for Governor's Budget is \$2 million SGF
  - Target based on 5% of operations and SCHIP (not caseload)
- Caseload costs rise significantly after Federal stimulus payments end in January 2011
  - ARRA maintenance of effort restrictions on reductions in Medicaid eligibility also end in January 2011.
  - o KHPA is not proposing any reductions in eligibility at this time
    - We are in the midst of an extended recession and levels of need are high
    - o Reductions in eligibility would require coordination with other Medicaid agencies

## 2011 Budget Overview

	FY 2010	FY 2011	Difference	
Agency Operations	\$ 9,011,552	\$ 8,747,095	\$ (264,457)	(2.93)%
Medicaid & SCHIP	\$ 1,440,740,889	\$ 1,441,543,071	\$ 802,182	.06%
Other Federal Grants	\$ 7,778,774	\$ 1,527,606	\$ (6,251,168)	(80.4)%
SEHBP*	\$ 36,941,794	\$36,902,798	\$ (38,996)	(.11)%
TOTAL	\$ 1,494,473,009	\$1,488,720,570	\$ (5,752,439)	(.38)%

<sup>\*</sup>State Employee Health Care Claims are Off Budget



## Developing Budget Options for Governor's FY 2011 Budget

- Investments in care coordination and the medical home are deferred, but planning will continue
- Options considered by the KHPA Board reflected informal input from legislators
- Cost-reducing options selected by the Board are focused on improving program efficiency, patient safety and payment equity
- Efforts to develop deeper spending reductions may require a coordinated effort

# Reduction Options Included in Budget 2011 Budget Submission

- Streamline Prior Authorization in Medicaid
  - \$243,000 SGF/ \$952,000 AF
- Mental Health Pharmacy Management
  - \$800,000SGF/ \$2.0M AF
- Align Professional Rates in Medicaid
  - \$3.6M SGF/ \$10.2M AF

## Data-Driven Purchasing

- A constant process of improving efficiency
- Doesn't show up in budget because we can't use caseload savings in our reduced resource budget submission
- Initiated 8 significant Medicaid Transformation changes in 2009 that will save tens of millions annually when complete
- This process continues every day, and will continue to result in decreased caseload growth
- Any consideration of significant reductions in payment rates, eligibility, or optional health services should be coordinated with other agencies.



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